

KARL JEJET ALALID

AI Voice & Agent Specialist

I design practical voice and conversational agents that qualify leads, capture context, book appointments, summarize calls, and route follow-up actions across connected business tools.

Lead context > Voice or chat agent > Qualification and booking > Structured follow-up

SELECTED AGENT CAPABILITIES

- **Voice appointment setters.** Information capture, confirmation controls, calendar booking, and workflow handoff.
- **Outbound qualification agents.** Lead-context review, Vapi call initiation, status tracking, and next-action routing.
- **Call intelligence and routing.** Structured result extraction, outcome-based branches, summaries, alerts, and follow-up emails.
- **Conversational booking agents.** Telegram intake, Gemini reasoning, conversation memory, timezone handling, and Google Calendar creation.

TOOLING DEMONSTRATED IN THE CONNECTED PORTFOLIO

Vapi | n8n | Make.com | Google Calendar | Calendly | Google Sheets | Airtable | Telegram | Gemini | OpenRouter | Gmail | Slack

AVAILABLE FOR AI agent implementation, workflow integration, voice-agent prototyping, and automation support for client or in-house teams.

CONTACT AND PROFILES

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Qualification-to-Calendar Voice Workflow

A Vapi and n8n appointment-setting system designed to receive call results, capture lead details, confirm the information needed for scheduling, and continue into record and calendar actions.

Demonstrated stack: Vapi, n8n, Airtable, Google Calendar and workflow logic.

- **Captures structured information.** The workflow contains branches for call-result handling and record updates.
- **Controls booking actions.** Scheduling proceeds through defined workflow steps rather than an unverified free-form handoff.
- **Supports confirmation and routing.** Separate paths handle qualification, calendar actions, updates, and downstream notifications.

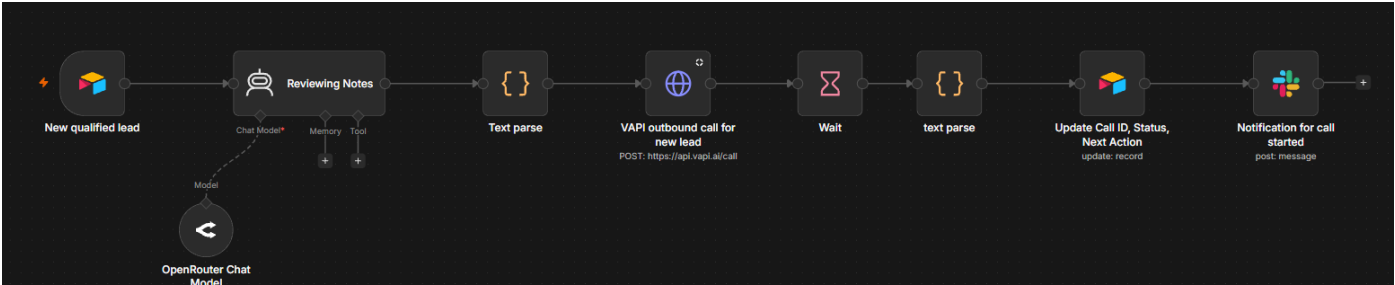


Evidence: focused crop of the connected "AI Appointment Setter" n8n canvas, showing multiple call-result, data, booking, and follow-up branches.

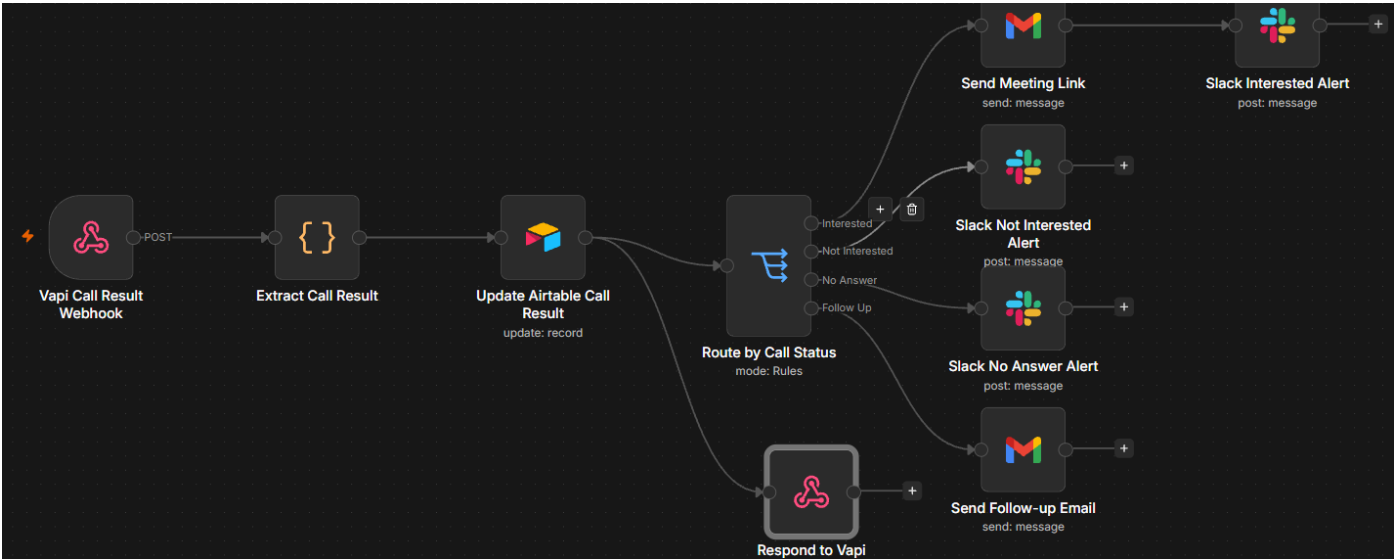
WHAT THIS DEMONSTRATES The system is built as an orchestrated workflow with explicit paths for intake, processing, booking, and follow-up. The screenshot establishes demonstrated functionality; it does not claim production volume or conversion performance.

Lead Context In, Actionable Call Results Out

This outbound flow connects lead context to a Vapi call, tracks the call state, then processes the returned result into structured records and follow-up routes.



Outbound evidence: a qualified lead enters from Airtable, notes are reviewed, the payload is parsed, a Vapi outbound call is initiated, and call ID/status/next action are written back.



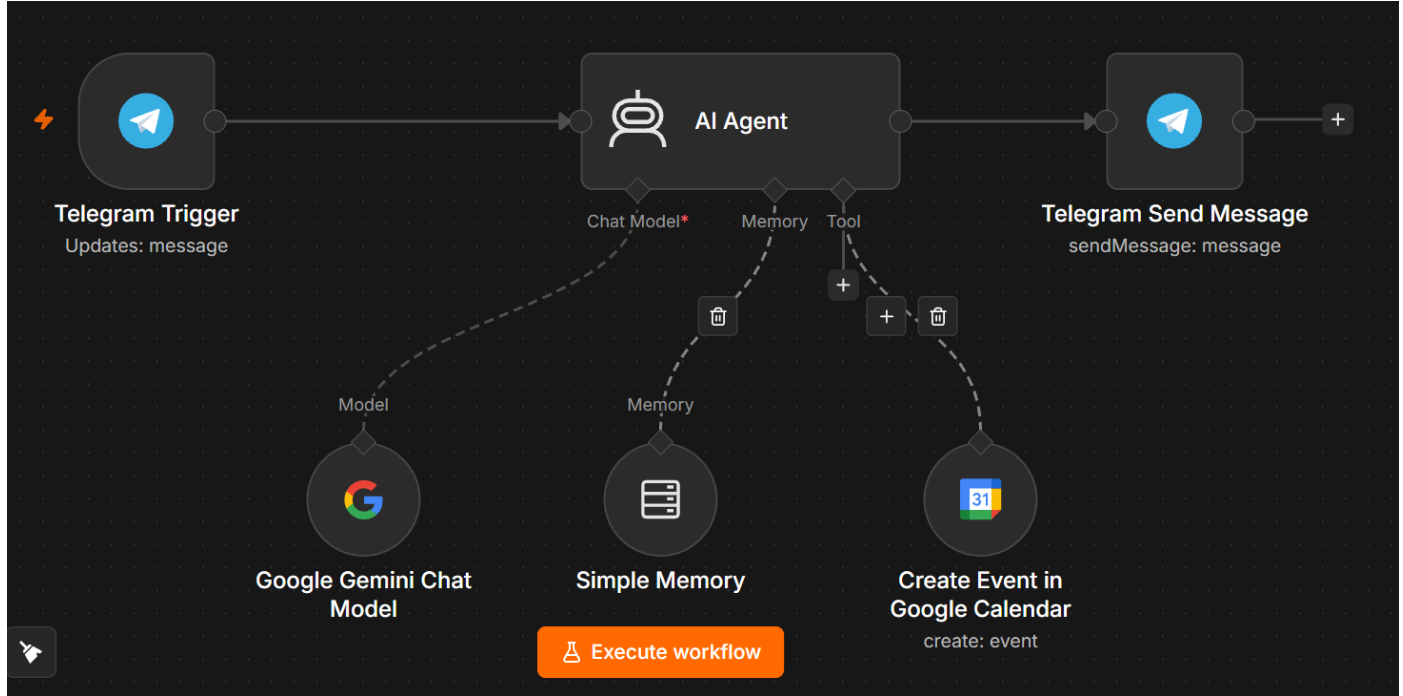
Call-intelligence evidence: the Vapi result webhook is extracted, written to Airtable, routed by outcome, and connected to meeting-link, Slack, email, and webhook responses.

STRUCTURED CALL-RESULTS EVIDENCE			
Outcome	Company	Qualification fields	Validation
Complete	Brick House	Motivation, urgency, experience, budget, intent	Phone accepted
Complete	Green Grass	Motivation, urgency, experience, budget, intent	Phone accepted
Incorrect Phone #	Brick House	No qualification data written	Invalid format flagged

Sheet evidence sample: the connected call-results schema captures qualification fields and flags an invalid phone format. This demonstrates structured capture and validation, not production scale.

Telegram Booking with Memory and Confirmation Controls

A Telegram agent uses a Gemini chat model, short-term conversation memory, and a Google Calendar tool to collect booking details, confirm them with the user, and create the event.



Evidence: Telegram message trigger and response surround an AI Agent connected to Google Gemini, Simple Memory, and Google Calendar event creation.

VERIFIED BEHAVIOR FROM THE CONNECTED TECHNICAL SPECIFICATION

- **Model and memory.** Gemini 1.5 Flash is configured with a 10-message context window.
- **Required booking context.** The agent collects full name, purpose, date, time, and timezone.
- **Timezone handling.** The specification directs the agent to use Asia/Manila when the user is in the Philippines.
- **Confirmation gate.** The user must confirm all details before the calendar event is created.

TECHNICAL CAPABILITIES

Voice and conversational agent design | n8n and Make.com orchestration | Webhooks and API payloads | Structured extraction | Conditional routing | Calendar, Calendly and CRM-style integrations | Human-readable summaries and alerts

FOCUSED EXPERIENCE

Freelance Workflow & AI Automation Specialist | Upwork / Remote | 2026–Present

Builds connected AI-agent and automation workflows for lead handling, voice interactions, booking, data capture, and operational follow-up.

EDUCATION

Bachelor of Science in Business Administration, Undergraduate | Opol Community College

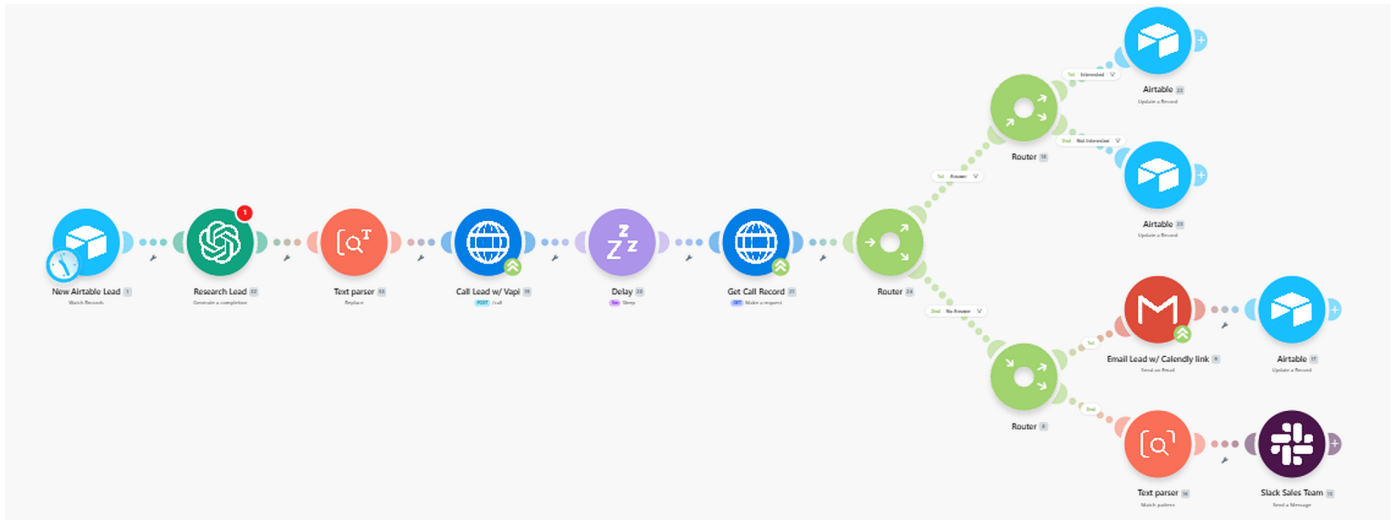
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Research-to-Call Qualification with Outcome-Based Follow-Up

An Airtable lead enters a Make.com scenario, receives AI-assisted research, is parsed into a Vapi call request, and is checked again after a delay so the returned call record can drive follow-up actions.

Demonstrated stack: Make.com, Airtable, OpenAI, Vapi, HTTP, Gmail, Calendly and Slack.

- **Lead context and call initiation.** Airtable triggers the scenario; OpenAI research and text parsing prepare context before the Vapi HTTP call.
- **Call-result retrieval.** A delay is followed by a Make HTTP request that retrieves the call record.
- **Outcome routing.** Interested and not-interested paths update Airtable; the no-answer path can send a Calendly-link email or escalate a parsed message to Slack.



Evidence: Make.com workflow showing Airtable lead intake, OpenAI research, Vapi call initiation, delayed call-record retrieval, outcome routing, Airtable updates, Calendly-link email and Slack follow-up.

EVIDENCE BOUNDARY The screenshot demonstrates the orchestration and follow-up branches. It does not, by itself, prove that a meeting was booked, a call completed successfully, or any production performance metric.